

Neutral Aviation Specialists

NAV is a global group of air cargo management companies, GSSAs, virtual airlines, aviation consultants, charter brokers and carriers, committed to delivering neutral value-added services to the aviation and logistics community.



**Neutral
Aviation Specialists**



OUR OBJECTIVES



Set new standards of excellence for our business by developing innovative air cargo products and services to the global logistics community.



Create a neutral global platform of air cargo specialists to service the logistics and aviation community.



Build competitive advantages through customized air cargo community tools.



**Neutral
Aviation Specialists**



The future – ready
GSA and air cargo
management provider



**Neutral
Aviation Specialists**



- We believe that it will be very hard for the small and medium sized GSAs to survive in the near future , if they keep on focusing on traditional airline cargo sales activities.
- More and more forwarders and transport related companies in our days, outsource airfreight operations to 3rd party services providers .
- There would be nothing more convenient , than to appoint their local friendly GSA to perform those services , providing is equipped with the right products , global network of experts and vendors to the trade , as well as the right air cargo community tools



The Future-ready GSA

- The future-ready GSA must be a multi - platform industry air cargo services provider offering be spoke , neutral , and cost effective solutions .
- NAV equips its partners with a platform to engage with like-minded professionals who share the same passion for the air cargo and aviation business , and provides the tools needed in order to build and to deliver innovative global air cargo solutions and value-added services to the logistics and aviation community.



**Neutral
Aviation Specialists**



NAV partners will be the future-ready GSAs and or air cargo management firms , able to offering a large range of products and services, such as :

- Space and freight brokerage
- Time critical and charter solutions
- Hosting airport services & neutral handling
- Airport 2 door & Worldwide freight collect services
- Express wholesale solutions
- Special neutral freight handling for Pharma – Cool chain – Live Animals – DGR – Perishables
- Virtual airline programs

Those new hybrid services will deliver important benefits to our forwarder and airline clients .



**Neutral
Aviation Specialists**



- NAV has no intention to approach airlines as a group and to look for additional regional airline contracts on behalf of our members at this stage . However we can gradually build regional platforms where we can develop regional GSA and CSA programs for carriers as well to build interline solutions for emerging markets .
- Our mission is to partner with our members to reach new heights , and to become a global leader of neutral airfreight solutions to the logistics community .
- Our primary focus is to build new innovative products and services for emerging markets and deliver smarter solutions for our forwarders clients globally , and that is how NAV differs from the existing GSSA groups .



**Neutral
Aviation Specialists**



Benefits



- Global reach of local heroes
- Partnering with like-minded experts
- Financial protection & credit alert tools
- Industry recognition of excellence
- Customized air cargo community tools
- Virtual airline programs
- Airfreight rate management systems
- Regional cargo GSA CSA programs for carriers
- Virtual cargo airline programs



- Inter- line solutions for emerging markets
- Global charter solutions
- Advanced time critical solutions
- Express wholesale systems
- Training courses and workshops
- Conferences and events
- Marketing and promotion
- Corporate advisory solutions
- Branding and Marketing



**Neutral
Aviation Specialists**

Thank you for
your attention..



**Neutral
Aviation Specialists**

